

EMPLOYEE SPOTLIGHT

Sarah Sausville Celebrates first year as “In House” Architectural Designer at Cardente Real Estate & Cardente Construction

In the Spring of 2014, Sarah Sausville was originally hired by Cardente Construction as a freelance Architectural Designer for the commercial redevelopment of 412 US Route located in Yarmouth, Maine. Ms. Sausville's creation of extensive floor plans, test fits, interior & exterior elevations, and landscaping, signage & parking designs, were instrumental in Cardente obtaining State and Municipal approvals needed to successfully complete the project. With Sausville taking the lead on the design component, 412 US Route One has been 100% occupied by Maine Paint(Benjamin Moore) and Cardente Construction since June of 2014. Ms. Sausville's work was so impressive she was offered a full time position at Cardente Real Estate and Cardente Construction as an “in house” Architectural Designer. Just recently, Sarah celebrated her one-year anniversary with the companies. “Sarah has played a key role in incorporating architectural design into our “day to day” commercial brokerage and construction operations”, said Matthew Cardente, “Her expertise in creating CAD plans and 3D renderings has helped our clients secure Tenants and has provided our company with a specialized, “in house” service that many other firms do not offer.”

This month will also mark Cardente Real Estate's ten-year anniversary. “From the beginning, our mission statement has been to provide clients with a better alternative to the real estate needs.” said Greg Perry, Senior Partner & the first commercial Broker to join Cardente in 2006. “Sausville's architectural design work fits well with our ongoing mission to exceed the expectations of our clientele.” Mr. Perry is also the author of Cardente's long-standing motto,



Samples of Designs by Sausville

...Building a Foundation of Trust, One Client at a Time.

“By having access to Sarah's expertise, we can not only metaphorically build that foundation of trust, Cardente Construction can show our clients the foundation in 3D before we build it.” chuckles Brian Hall, Vice President of Cardente Construction & Cardente Property Management.

Since the start of her employment, Sarah Sausville has completed countless architectural designs and commercial test fits for various clients throughout the State of Maine. One of Sarah's most notable projects since coming onboard

with Cardente has been the extensive work she has completed for Ocean Gate Plaza. Sausville recreated CAD floor plans for each of the building's nine floors, provided prospective tenants interested in the property with test fits that catered to their ideal layout requirements, and has performed general design work for the common areas and exterior of the property. Ocean Gate Plaza is a 130,000 +/- square foot Class A Office building located on Congress Street in Portland that was purchased by Ocean Gate, LLC early last year. “Every time I see something new Sarah has created for my building, I am blown away by the quality of her workmanship and her artistic approach to her conceptual designs.” Says Ed Gardner, owner of Ocean Gate Plaza. “The implementation of Sausville's skills in conjunction with Cardente's commercial brokerage has been monumental in filling up vacancies that I inherited when I purchased the property.” Ocean Gate Plaza had a 9% vacancy rate at the time of purchase and after just one year, the vacancy rate has dropped below 3%.